

About Rochester Precision Optics

Rochester Precision Optics was formed in 2005 when it acquired the manufacturing technology, intellectual properties and assets from Kodak Optical Imaging Systems. RPO is a leading optics manufacturer providing components and full optical systems to both defense and commercial markets. Its commercial markets are served by both their Shanghai, China location and their headquarters in Rochester, New York. RPO has over 80,000 square feet of modern optical manufacturing and specializes in leveraging its aspheric optics capabilities to provide lightweight and affordable optical sub-systems.

Description

A rapidly growing dynamic Optics Manufacturing Company is seeking a West Coast Sales Manager of Optical components and assemblies. The candidate must have a minimum of a B.S. degree in engineering, physics or optics and both technical competence and professional sales skills. Five years of technical/engineering experience and field sales or account sales management is required.

Requirements

- BS degree in Engineering, Physics or Optics
- 5+ years Sales experience in optics
- Must understand optics and be able to communicate at a technical level with customers
- Optical or Photonic component sales experience dealing with OEM requirements
- Strong organizational skills and attention to detail is essential
- Ability to multi-task and prioritize, with focus on client service
- Must be US Citizen
- California residency will be required
- Base plus commission
- Must represent RPO @ offsite location
- Must be self-motivated and dynamic